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This handbook is a user-friendly reference manual and training guide on software licenses and other IT agreements, along with cloud computing issues. This handbook is for both lawyers and businesspeople, including contract managers, procurement officers, corporate counsel, salespeople, and anyone else responsible for getting IT deals done.

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The Tech Contracts Handbook : David W Tollen : 9781634251785

The Tech Contracts Handbook: Cloud Computing Agreements, Software Licenses, and Other IT Contracts for Lawyers and Businesspeople is an easy reference guide and training book that is useful for practicing lawyers and non-lawyers on cloud computing agreements, software licenses, and other IT contracts. It is a step-by-step guide that aims to simplify contract jargon and help in contract negotiations including sample contract languages.

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Tech Contracts

David Tollen Attorney David Tollen is the author of the American Bar Association 's bestselling manual on technology contracts, The Tech Contracts Handbook: Cloud Computing Agreements, Software Licenses, and Other IT Contracts, for Lawyers and Businesspeople, 2nd Ed. (ABA IP Section 2015).

5 Simple Rules for Negotiating Software and IT Contracts

The Tech Contracts Handbook is a userfriendly reference manual and training guide on software licenses and other IT agreements, along with cloud computing issues. This handbook is for both lawyers and businesspeople, including contract managers, procurement officers, corporate counsel, salespeople, and anyone else responsible for getting IT deals done.

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